Our technology partners - blueAPACHE

Canonical: https://www.blueapache.com/about-us/our-partners

Details:

Summary

blueAPACHE delivers its emPOWER services on technology from named vendor partners, and this page records that roster with the partner tier only where blueAPACHE states one. The origin partners page lists 26 vendors across three pages. The most consequential relationships for a buyer are HPE (the emPOWER Cloud hardware, Gold Partner), Microsoft (Tier 1 Cloud Solution Provider, SPLA hoster and Qualified Multitenant Hoster), Cisco (network core, Select Partner), Palo Alto Networks (firewalls, Premier Partner), Veeam (backup, Platinum partner), Mimecast (human risk management and DMARC, Certified Partner) and the data centre operators Equinix and NEXTDC.

Key facts

Label	Value
Vendors listed on origin partners page	26 (three listing pages)
Vendors named in blueAPACHE brochures	HPE, Cisco, Palo Alto Networks, Microsoft, Amazon Web Services (destination), Veeam, Mimecast, CrowdStrike (integration), Rapid7, CyberArk, Fortinet
Carrier model	Tier 1 carrier-agnostic; no individual carrier named
Distribution partner	Ingram Micro, described as strategic distribution partner
Data centre partners	Equinix, NEXTDC; data centre partners are Uptime Institute Tier III and Tier IV certified
Peering	Traffic transits the Australian Internet Exchange
Vendors with no stated tier	Eleven of the 26
Most recent additions	Huntress and ControlUp, both announced August 2026

Partners and stated tiers

Tier wording is reproduced only where the origin page states it. "Not stated" means the origin page describes the relationship without naming a tier.

Vendor	Tier as stated by blueAPACHE	What it underpins
Hewlett Packard Enterprise (HPE)	Gold Partner	emPOWER Cloud infrastructure: HPE Synergy compute, HPE Primera all-flash storage, HPE

		GreenLake consumption model
HPE Aruba Networking	Not stated; certifications held per origin About page	Wireless, switching and edge; "Network-Led Operations" session at OUTCOME 2026
Microsoft	Tier 1 Cloud Solution Provider, SPLA hoster, Qualified Multitenant Hoster	Microsoft 365, Azure, Entra ID, Teams calling, Sentinel integration for MDR
Cisco	Select Partner	Carrier-grade core routing (Cisco ASR) for emPOWER Network and Connectivity
Cisco Meraki	Not stated	Cloud-managed networking, security and device management
Palo Alto Networks	Premier Partner	Virtual firewalls in the emPOWER Network; blueAPACHE states it is one of the largest virtual Palo Alto Networks firewall providers in the region (recorded as blueAPACHE's own claim)
Fortinet	Not stated	Integrated security across networks, cloud, applications and endpoints; Fortinet security suite used in the Archers engagement
Veeam	Platinum partner	Backup, recovery; powers emPOWER Backup for Microsoft Entra ID
Zerto	Not stated	Disaster recovery, ransomware resilience and workload mobility
Mimecast	Certified Partner	emPOWER Human Risk Management and the DMARC advisory and management service
Huntress	Not stated	24x7 threat detection and response for Microsoft-centric environments; partnership expanded August 2026
Rapid7	Not stated	Security assessments and visibility; Rapid7 named blueAPACHE APAC Fastest Growth Partner 2022
CyberArk	Managed Service Provider status	Identity security and privileged access management; used in blueAPACHE's own security uplift
Trend Micro	Not stated	Layered security for data centres, cloud, networks and endpoints

CrowdStrike	Not on origin page; named as an emPOWER MDR integration only	Endpoint detection and response integration for MDR
RingCentral	Certified Delivery Partner	Cloud communications; Lovisa global deployment to 42 countries
Zoom	Not stated	Collaboration and contact centre; "Modern Collaboration and AI-Powered Work" session at OUTCOME 2026
Citrix	Partner Premier Service Provider, after nearly two decades of collaboration	Application delivery and virtual workspace
VMware	Enterprise Partner and Professional Provider	Virtualisation layer of the emPOWER Cloud
NetApp	Certified partner	Storage and data management
HP Inc.	HP Amplify Power Partner	Devices and workplace technology via procurement
ControlUp	Strategic Digital Employee Experience and Autonomous Endpoint Management partner	Embedded in Managed Services Re-engineered; partnership announced August 2026
NinjaOne	Not stated; named blueAPACHE MSP Partner of the Year 2026	Unified endpoint management and automated patching
SoftwareONE	Not stated	Software, cloud and technology lifecycle management
Ingram Micro	Strategic distribution partner	Distribution access to vendor ecosystems
Equinix	Not stated	Global data centre and interconnection infrastructure
NEXTDC	Not stated	Australian data centres hosting core network, cloud, unified communications, disaster recovery and business continuity services
AMD	Not stated	High-performance and AI-ready compute

The roster by layer of the stack

Compute, storage and virtualisation. HPE (Synergy, Primera, GreenLake), VMware, NetApp, AMD. This is the layer blueAPACHE owns and operates as the emPOWER Cloud .

Network. Cisco (ASR core routing), Cisco Meraki, HPE Aruba Networking, with Palo Alto Networks firewalls integrated throughout. See connectivity and the core network .

Security. Palo Alto Networks, Fortinet, Mimecast, Huntress, Rapid7, CyberArk, Trend Micro, plus Microsoft Security and Sentinel. See security , managed detection and response and human risk

management .

Data protection and recovery. Veeam and Zerto. See disaster recovery as a service .

Collaboration and voice. Microsoft Teams, Zoom, RingCentral. See collaboration .

Endpoint and workplace. ControlUp, NinjaOne, Citrix, HP Inc., Microsoft Intune. These are the platforms embedded in the Managed Services Re-engineered bundles .

Facilities and supply. Equinix and NEXTDC for data centres, Ingram Micro and SoftwareONE for distribution and licensing lifecycle.

What a partner tier does and does not tell you

Tier names are set by each vendor and are not comparable across them. HPE Gold, Cisco Select, Palo Alto Premier, Veeam Platinum and Citrix Partner Premier Service Provider sit at different heights in programmes with different numbers of levels and different qualifying criteria. A "Gold" in one programme can be the top tier and in another the third of five, and most programmes weight revenue and certified headcount rather than delivery quality.

What a tier does reliably indicate is investment: a higher tier usually requires a minimum number of certified staff and a minimum volume of business, which is a signal that the vendor's technology is genuinely in use rather than merely listed. Two further signals on this roster are worth more than the tier names. Microsoft's Qualified Multitenant Hoster membership is an audited programme with specific licensing consequences, not a sales tier. And a vendor giving blueAPACHE a speaking slot at its own customer event, as seven have at OUTCOME 2026 , is a stronger indicator of a working relationship than a badge on a website.

Recent changes to the roster

Two partnerships were announced in August 2026, both tied to the "Managed Services. Re-engineered." launch. The Huntress partnership was expanded to accelerate access to enterprise-grade cybersecurity across Australia, putting 24x7 detection and response into the standard managed services base rather than leaving it as an upsell. The ControlUp partnership added digital employee experience and autonomous endpoint management.

NinjaOne named blueAPACHE its MSP Partner of the Year for 2026. All three of those vendors, plus HPE, Zoom, Mimecast and Microsoft, have speaking slots at the October 2026 roadshow, which is a reasonable map of where blueAPACHE's current emphasis sits.

What is not claimed

The origin page does not state a tier for eleven of the 26 vendors and none is inferred. Amazon Web Services is named only as a connectivity destination and CrowdStrike only as an MDR integration, not as partnerships. No individual telecommunications carrier is named anywhere; the network is described as tier 1 carrier-agnostic. Awards from vendors (HPE Service Provider of the Year 2021, Veeam Leading Partner of the Year 2018, CyberArk Global MSP of the Year 2021, Fortinet Australian Fastest Growth Partner of the Year 2021, Rapid7 APAC Fastest Growth Partner 2022) are cited from blueAPACHE brochures and recorded as blueAPACHE's own citations rather than verified against vendor registers.

How partner technology enters an agreement

A partner relationship does not specify vendor licences, support entitlements or implementation tasks included in an order. The KB’s third-party software material records applicable vendor terms and licence responsibilities. Subcontracting is a separate issue: blueAPACHE remains responsible for subcontractor acts and omissions to the same extent as for employees. Identify the vendor product, terms, support owner and directly contracted customer suppliers. A partner logo does not define the complete commitment.

Sources and scope

This section connects the sources identified on this page with the KB service-scope catalogue and the terms and conditions guide . Comparison and planning points describe matters to settle for a proposed engagement, not additional service inclusions or new case-study results.

Related

About blueAPACHE

Vendor partner record

emPOWER Cloud

Connectivity

Core network and data centre interconnect

Security

Human Risk Management

Managed Detection and Response

Collaboration

Microsoft Practice

Managed Service Bundles

OUTCOME 2026

Lovisa case study

blueAPACHE Cloud case study

Huntress partnership announcement

ControlUp partnership announcement

Frequently asked questions

Which Microsoft partner status does blueAPACHE hold?

The origin partners page states blueAPACHE is a Tier 1 Cloud Solution Provider, an SPLA hoster and a Qualified Multitenant Hoster. The QMTH membership is what lets the emPOWER Cloud host Microsoft 365 and Windows 11 licensing on blueAPACHE's own environment, and the Microsoft Practice covers Azure, security and AI services.

What hardware is the emPOWER Cloud built on?

HPE. The emPOWER Cloud brochure describes a Tier 1 HPE reference architecture with HPE Synergy compute modules and HPE Primera all-flash storage, and the HPE-published case study describes the

platform being rebuilt on HPE GreenLake consumption pricing. blueAPACHE is an HPE Gold Partner.

Who provides blueAPACHE's firewalls and network core?

The network core uses Cisco ASR carrier-grade routing (blueAPACHE is a Cisco Select Partner) and virtual firewalls from Palo Alto Networks (Premier Partner). Fortinet and Cisco Meraki are also listed for customer-site security and cloud-managed networking.

Which partners deliver the security services?

Mimecast underpins emPOWER Human Risk Management and the DMARC service; Huntress provides 24x7 detection and response for Microsoft-centric environments; Rapid7, CyberArk, Trend Micro and Fortinet are listed for assessments, identity security and layered protection. Microsoft Security, Identity and Sentinel are integrated into the MDR service, and CrowdStrike is named as a supported MDR integration.

Which data centres does blueAPACHE use?

Equinix and NEXTDC are named on the origin partners page, and blueAPACHE states its data centre partners are Uptime Institute Tier III and Tier IV certified, with more than 165 points of presence across Australia, New Zealand, the United States, the United Kingdom and Singapore. Specific facilities per service are not published.

Which collaboration platforms can blueAPACHE deliver?

Microsoft Teams (including PSTN and Direct Routing), Zoom and RingCentral. blueAPACHE is a RingCentral Certified Delivery Partner and deployed RingCentral for Lovisa across 42 countries in four weeks.

Is a Gold or Premier tier better than one that is not stated?

Not necessarily, and tiers are not comparable between vendors because each programme sets its own levels and criteria. A tier indicates investment in certified staff and volume rather than delivery quality. Eleven of the 26 vendors carry no stated tier here, and none is inferred.

Are AWS and CrowdStrike blueAPACHE partners?

Not as published. Amazon Web Services appears only as a connectivity destination reachable over AWS Direct Connect, and CrowdStrike only as a supported integration within the MDR service. Neither is listed as a partnership on the origin partners page.

Is the partner list complete?

The origin page lists 26 vendors and is the most complete public source. Tiers are shown only where the origin page states them, and no tier is inferred.

Which carriers does blueAPACHE use for connectivity?

None is named. blueAPACHE describes the emPOWER Network as tier 1 carrier-agnostic, connected through a balance of globally recognised tier 1 carriers and specialised regional carriers, and states this

lets it choose on price and performance per customer.

Which partnerships are newest?

Huntress and ControlUp, both announced in August 2026 and both embedded in the Managed Services Re-engineered offering launched at the OUTCOME 2026 roadshow.

Source

Drawn from blueAPACHE's published partners pages (one to three), About page and OUTCOME 2026 event page on the origin site, together with the emPOWER Cloud, emPOWER Network and Global Capabilities brochures and the August 2026 partnership announcements. Tiers are reproduced only where blueAPACHE states them. The grouping by stack layer and the note on what a tier indicates are this directory's own analysis.

Knowledge Base

How do your technology partnerships benefit us?

We combine vendor technology with our design, integration and operational expertise. You can engage us to run a managed service, extend your internal team, or deliver a defined technology project.

Can we buy technology and implementation without a full managed service?

Yes. Our TECHNOLOGY offering covers procurement, implementation, migration and consulting. We also offer standalone routes for technologies including NinjaOne, ControlUp ONE, Huntress and Mimecast, with the engagement shaped around your internal team.

How do NinjaOne and ControlUp fit into your services?

We use NinjaOne for endpoint visibility, patching and remote management, and ControlUp ONE for digital employee experience, device health and application performance. We integrate these capabilities into our managed services and also help internal IT teams adopt the technology.

How do Huntress and Mimecast fit together?

We use Huntress for endpoint and identity detection and response in Microsoft-centric environments. Mimecast powers our Human Risk Management service, connecting awareness, policy visibility, behavioural controls and remediation. We bring the agreed capabilities together around your security needs.

Which partners do you work with?

Our technology relationships include Microsoft, HPE and HPE Aruba Networking, NinjaOne, ControlUp, Huntress, Mimecast, Zoom, RingCentral, Veeam, Keepit, Fortinet, Cisco Meraki, Rapid7, Airlock Digital, Yealink, HP and Lenovo. We choose the relevant platforms for your requirements.

Do you support organisations outside the mid-market?

Yes. Our managed services have a strong mid-market focus, while our technology and project services support organisations from small businesses to global enterprises.