

We expand Huntress Partnership for Advanced Cybersecurity in Australia - blueAPACHE

Canonical: <https://www.blueapache.com/blog/blueapache-expands-huntress-partnership-to-accelerate-access-to-enterprise-grade-cybersecurity-across-australia>

Details:

Summary

This blueAPACHE post reports: Partnership expands Huntress into blueAPACHE's managed and reseller security models, helping organisations of all sizes access enterprise-grade protection and strengthen security across existing Microsoft environments. SYDNEY, Australia, 31st of August 2026 – blueAPACHE, Australia's most awarded mid-market IT services provider, has expanded its partnership with global cybersecurity company Huntress to include a new reseller offering alongside its existing managed services relationship, giving Australian organisations of all sizes faster, more flexible access to enterprise-grade protection while strengthening the value of their existing Microsoft security investments. It concerns emPOWER Security, Microsoft Practice, Microsoft Teams. It names Microsoft, Huntress in connection with the announcement. Published in 2026. Figures, product names and event details reflect that time; for current information see the linked service pages.

Key facts

Label	Value
Publication year	2026
Services referenced	emPOWER Security, Microsoft Practice, Microsoft Teams
Named products or vendors	Microsoft, Huntress

Article

Partnership expands Huntress into blueAPACHE's managed and reseller security models, helping organisations of all sizes access enterprise-grade protection and strengthen security across existing Microsoft environments. SYDNEY, Australia, 31st of August 2026 – blueAPACHE, Australia's most awarded mid-market IT services provider, has expanded its partnership with global cybersecurity company Huntress to include a new reseller offering alongside its existing managed services relationship, giving Australian organisations of all sizes faster, more flexible access to enterprise-grade protection while strengthening the value of their existing Microsoft security investments. Building on more than a year of managed services collaboration, the expanded partnership now gives businesses two ways to access Huntress through blueAPACHE: directly through its reseller model or as part of a fully managed service. Organisations with internal cybersecurity teams can use Huntress for always-on detection and response, freeing their teams to focus on the security priorities most critical to their business, while those that prefer a fully managed approach can continue to rely on blueAPACHE and

Huntress to take on the day-to-day security burden and deliver continuous protection. Together, the two models help businesses access enterprise-grade protection faster in a way that is most effective for their business.

“Mid-market and SMB businesses need security that fits how they operate without compromising on protection against today’s most complex threats,” said blueAPACHE CEO Michael Zuppa. “As Microsoft’s Partner of Choice for Security Services for SMB and mid-market, we’re focused on helping customers get more from their existing Microsoft investments without compromising on the end-to-end security they need. Expanding our partnership with Huntress means strengthening security across customers’ environments, freeing their teams to stay focused on the security priorities that matter most to their business.” Strengthening blueAPACHE’s Microsoft security practice, Huntress helps customers extend the value of their existing Microsoft investments, including Microsoft Defender and Microsoft Entra, through Managed EDR and Managed ITDR. For organisations standardised on Microsoft Business Premium, the partnership extends the value of their existing licenses and adds monitoring, detection and response directly into the environments they already use. The announcement follows a period of rapid regional growth for Huntress, which has expanded its Australian headcount from 24 people in June 2024 to 68 as of July 2026, an increase of 183 per cent in two years, as the company continues to invest in its local channel and reseller ecosystem. “Working with blueAPACHE gives us a partner who already understands what Australian mid-market organisations need from a security platform,” said Tuan Nguyen, Vice President of Channels and Alliances at Huntress. “With this expansion in our partnership, blueAPACHE is opening more pathways to enterprise-grade protection with Huntress, giving businesses of all sizes the speed and flexibility to deploy security in the way that works best for them.” Huntress continues to expand its security posture management capability across identity and endpoint, giving blueAPACHE customers access to newer parts of the Huntress platform as they roll out. The expanded partnership comes as blueAPACHE prepares to take its Managed Services Re-engineered strategy to market through a national roadshow in October 2026. The program will showcase how organisations can modernise IT operations, strengthen cyber resilience and improve service outcomes through a combination of technology innovation, automation and specialist expertise. Huntress will join blueAPACHE as one of several strategic technology partners supporting the initiative, helping organisations maximise the value of their Microsoft security investments while strengthening detection and response capabilities. About blueAPACHE Founded in 1998, blueAPACHE is an Australian-owned IT services provider specialising in Managed Services, cloud, security and modern workplace solutions for mid-market and enterprise organisations. blueAPACHE delivers outcome-driven services aligned to strong security standards and operational excellence, supporting highly regulated and rapidly scaling businesses across multiple sectors. About Huntress Huntress is a global cybersecurity company on a mission to make enterprise-grade products accessible to all businesses. Fully owned and purpose-built from the ground up, the Huntress Agentic Security Platform is specifically designed to continuously address the unique needs of security and IT teams of all sizes, protecting endpoints, identities, data, and employees, for trusted outcomes and peace of mind. Media Contact Fiona Hamann Hamann Communication Fiona_hamann@hamanncommunication.com 0415 191 659

Other coverage of this announcement

blueAPACHE announced this once, on 31 August 2026. The pages below are the other seven records of that single announcement on this site — the media release itself, the newspapers that carried it, and the trade press that reported it. They differ in length and emphasis rather than substance.

Cairns Post — carries the release, 31 August 2026

Geelong Advertiser — carries the release, 31 August 2026

Gold Coast Bulletin — carries the release, 31 August 2026

MSSP Alert — short trade summary, 1 September 2026

Channel Life — trade coverage, 4 September 2026
Security Brief — trade coverage, 4 September 2026
IT Brief Australia — trade coverage, 4 September 2026

Related

emPOWER Security
emPOWER Security (pillar)
Microsoft Practice (pillar)
Microsoft Teams
emPOWER Collaboration (pillar)

Frequently asked questions

What two ways can Australian organisations now access Huntress through blueAPACHE, according to this post?

Following the expanded partnership announced 31 August 2026, organisations can access Huntress either directly through our new reseller model or as part of blueAPACHE's existing fully managed security service.

What did blueAPACHE CEO Michael Zuppa say about the company's position with Microsoft?

Zuppa said blueAPACHE is Microsoft's Partner of Choice for Security Services for SMB and mid-market, and that expanding the Huntress partnership helps customers get more from their existing Microsoft investments without compromising end-to-end security.

How much has Huntress grown its Australian headcount, according to the post?

The post says Huntress expanded its Australian headcount from 24 people in June 2024 to 68 by July 2026, an increase of 183 per cent in two years.

What event is blueAPACHE using to take its Managed Services Re-engineered strategy to market?

blueAPACHE is running a national roadshow in October 2026 to showcase how organisations can modernise IT operations, strengthen cyber resilience and improve service outcomes, with Huntress as one of the strategic technology partners supporting it.

Is the information in this post still current?

No. It reports on a partnership expansion announced in August 2026 and reflects our Huntress offering and Huntress's headcount at that time; for the current position see the linked emPOWER Security and Microsoft Practice service pages rather than treating this post as up to date.

Source

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Knowledge Base

What does this partnership mean for customers?

We work with Huntress to strengthen detection and response across Microsoft-centric environments, including Microsoft Defender and Microsoft Entra. Our expanded partnership gives you two routes: a managed security service through us, or a reseller offering for your internal IT or security team.