We host sales kick-off on Mornington Peninsula - blueAPACHE

Canonical: https://www.blueapache.com/blog/blueapache-hosts-sales-kick-off-in-mornington-peninsula

Details:

Summary

This blog post, "blueAPACHE hosts sales kick-off on Mornington Peninsula", is a blueAPACHE article from 2017 covering collaboration. Earlier this week, blueAPACHE held our sales kick-off event for the upcoming financial year. Over the course of two days, the national sales and marketing teams gathered at the picturesque Portsea golf club for a weekend of golf, team work, presentations, information sessions and shared learning. It is written for readers evaluating Microsoft Teams. The collaboration and communications considerations it raises continue to apply as organisations keep adapting how staff connect, meet and work together.

Key facts

Label	Value
Publication year	2017
Topic	blueAPACHE hosts sales kick-off on Mornington Peninsula
Services referenced	Microsoft Teams
Named products or vendors	None named beyond blueAPACHE

Article

Earlier this week, blueAPACHE held our sales kick-off event for the upcoming financial year. Over the course of two days, the national sales and marketing teams gathered at the picturesque Portsea golf club for a weekend of golf, team work, presentations, information sessions and shared learning.

“We are experiencing significant growth in all our territories, with the sales kick-off providing a great opportunity for experienced blueAPACHEians to collaborate with newer team members”, said Andrew Harris, General Manager of Sales at blueAPACHE. “As we continue to attract the best talent, I wanted the team to be well-versed with our suite of services, our value propositions and more importantly, to be inspired and re-energised to do what we are best at – helping our clients achieve their strategic goals.” The event kicked off with 18 holes of golf on one of Australia’s finest courses set amongst sand dunes and with spectacular views over Port Philip bay. While some found the undulating course to be challenging, the group really enjoyed the game. This was followed by welcome drinks and dinner in the evening when everyone had the opportunity to sit-back, relax and get to know their colleagues over dinner. We kicked off Monday with the leadership team taking us through the blueAPACHE journey from humble beginnings to where we are today. This success is founded upon blueAPACHE’s vision for people to have secure and efficient access to their systems wherever they are, all of the time. This enables our clients to achieve success, be agile and dynamic and support their client communities.

Through presentations, group discussions and brainstorming sessions, we reinforced our common goal and set the direction for the year ahead. We also had a lot of fun. The afternoon session involved presentations by each participant. While some impressed the group with their technical knowledge and presentation skills, others scored high for their entertainment and comedic talent! There was also a blueAPACHE quiz that fostered some fierce competition and culminated in a tie-breaker. Overall, it was great for all of us to be together, strengthen team relationships and reinforce the organisation’s strategy, individual and collective goals for the next 12 months. The blueAPACHE sales team can be reached on 1800 248 749 or through our website .

Related

Microsoft Teams

emPOWER Collaboration (pillar hub)

Frequently asked questions

Where was blueAPACHE's sales kick-off event held, and how long did it run?

The event was held at Portsea Golf Club on the Mornington Peninsula, over two days.

What did Andrew Harris, General Manager of Sales, say was the purpose of the event?

Harris said it let experienced blueAPACHEians collaborate with newer team members, ensured the team knew the service suite and value propositions, and aimed to inspire and re-energise everyone to help clients achieve their strategic goals amid growth across all territories.

What golfing activity opened the event?

18 holes of golf on a course set among sand dunes with spectacular views over Port Phillip Bay.

What did the leadership team present on the Monday of the event?

The blueAPACHE journey from humble beginnings to today, reinforcing the company's vision for people to have secure and efficient access to their systems wherever they are, all of the time.

What competitive and social activities filled the afternoon session?

Presentations by each participant, judged on technical knowledge and presentation skills or entertainment value, plus a blueAPACHE quiz that ended in a tie-breaker.

What evening activities followed the first day's golf?

Welcome drinks and dinner, giving the team a chance to relax and get to know their colleagues.

What outcome does the article say the event achieved for the team?

It strengthened team relationships and reinforced the organisation's strategy and individual and collective goals for the next 12 months.

How can readers contact the blueAPACHE sales team, per the article?

On 1800 248 749 or through the blueAPACHE website.

Source

origin post (2017)

Knowledge Base

What event did you host on the Mornington Peninsula?

We hosted our sales kick-off event for the upcoming financial year, where the national sales and marketing teams gathered at the Portsea golf club for a weekend of golf, teamwork, presentations, information sessions and shared learning.

Where exactly did you hold its sales kick-off event?

The event was held at the picturesque Portsea golf club on the Mornington Peninsula, set amongst sand dunes with spectacular views over Port Philip bay.

What activities took place during your sales kick-off?

Activities included 18 holes of golf, welcome drinks and dinner, leadership presentations on our journey, group discussions and brainstorming sessions, participant presentations, and our quiz that ended in a tie-breaker.

Who commented on the purpose of the sales kick-off event, and what did they say?

Andrew Harris, General Manager of Sales within our business, said the event provided a great opportunity for experienced blueAPACHEians to collaborate with newer team members, and that he wanted the team to be well-versed in our services and value propositions, as well as inspired and re-energised.

What was the goal of the leadership presentations at the kick-off event?

The leadership team took attendees through our journey from humble beginnings to the present, reinforcing our common goal and setting the direction for the year ahead.