

# We were named first Victorian Platinum Partner by Veeam - blueAPACHE

Canonical: <https://www.blueapache.com/blog/blueapache-named-first-victorian-platinum-partner-by-veeam>

## Details:

November 10, 2015

Melbourne, Australia – we have been named the first Veeam Cloud and Service Provider Platinum Partner in Victoria, Australia by Veeam® Software, the innovative provider of solutions that deliver Availability for the Always-On Enterprise.

Platinum is Veeam's highest ProPartner status level and is achieved by invitation only; reserved for those partners that meet the most stringent criteria for successfully enabling the Always-On Business for their clients.

"To succeed in today's technology-driven environment, organisations require applications and services to be completely available – they cannot afford any downtime," said Peter Bender, Head of Channel and Alliances, ANZ at Veeam Software.

"blueAPACHE are recognised for their award winning IT as a Service (ITaaS) and business continuity solutions that enable more Australasian organisations achieve an Always-On Business – a business that must operate 24/7/365. Their success in this market and their approach to continuity makes them an ideal Platinum Partner" continued Peter.

As the demand for security and the Always-On Business rises, offsite backups and replication have become a necessity for organisations of all sizes wanting to protect workplace continuity and ensure system simplicity. We have a proven history of successfully delivering both onsite and cloud-based solutions to the financial services, construction, logistics, public and technology sectors.

"We are honoured to have been promoted to Platinum Cloud and Service Providers ProPartner status with Veeam," said Chris Marshall, Managing Director within our business. "This partnership is a testament to our continued investment in business continuity solutions for our clients, the technology excellence developed by our team, and our close relationship with Veeam.

"As a Platinum ProPartner, we are focused on providing business continuity, disaster recovery and backup solutions that help customers improve their risk profiles, and become a true Always-On Business."

## About blueAPACHE

Since 1998, we have helped organisations in Australia, New Zealand, Asia and North America leverage technology to their business advantage by delivering comprehensive IT Management, Cloud, Network, Voice, Software and Consulting as a converged service – when they need it, as they need it. This is true IT as a Service. This is who we are. To learn more, visit [www.blueapache.com](http://www.blueapache.com) or follow us on twitter at @blue\_APACHE .

Press

## ***What did Veeam Software name blueAPACHE in this press release?***

We were named the first Veeam Cloud and Service Provider Platinum Partner in Victoria, Australia by Veeam Software.

### ***What is Platinum status within Veeam's ProPartner program?***

Platinum is Veeam's highest ProPartner status level, achieved by invitation only and reserved for partners that meet the most stringent criteria for successfully enabling the Always-On Business for their clients.

### ***Who commented on your Platinum status from Veeam's side, and what did they say?***

Peter Bender, Head of Channel and Alliances, ANZ at Veeam Software, said that organisations require applications and services to be completely available and cannot afford downtime, and that we are recognised for our award-winning IT as a Service (ITaaS) and business continuity solutions, making it an ideal Platinum Partner.

### ***What did your Managing Director say about the Platinum partnership?***

Chris Marshall, Managing Director within our business, said we were honoured to be promoted to Platinum Cloud and Service Providers ProPartner status with Veeam, calling it a testament to our continued investment in business continuity solutions, technology excellence, and close relationship with Veeam. He added that as a Platinum ProPartner, we are focused on providing business continuity, disaster recovery and backup solutions that help customers improve their risk profiles and become a true Always-On Business.

### ***Which industry sectors do you have a proven history of delivering onsite and cloud-based solutions to?***

We have a proven history of successfully delivering both onsite and cloud-based solutions to the financial services, construction, logistics, public and technology sectors.

### ***Since when have you been helping organisations leverage technology, and what services does it offer?***

Since 1998, we have helped organisations in Australia, New Zealand, Asia and North America leverage technology to their business advantage by delivering comprehensive IT Management, Cloud, Network, Voice, Software and Consulting as a converged service.

### ***Why were offsite backups and replication described as necessary in the press release?***

The press release states that as demand for security and the Always-On Business rises, offsite backups and replication have become a necessity for organisations of all sizes wanting to protect workplace continuity and ensure system simplicity.