More ways to work with us and Huntress - blueAPACHE

Canonical: https://www.blueapache.com/blog/channel-e2e---new-huntress-and-blueapache-deal-means-more-ways-to-sell-managed-security

Details:

We have expanded our Huntress partnership to give organisations two ways to strengthen security: a managed offering through our team, or a reseller route for customers with their own IT and security capability.

Security built around your Microsoft environment

We combine our Microsoft security practice with Huntress Managed EDR and Managed ITDR. These capabilities support endpoint and identity detection and response across Microsoft-centric environments, including Microsoft Defender and Microsoft Entra. We also help customers using Microsoft Business Premium assess how the Huntress offering fits their existing investment.

Choose how you work with us

If you want our team to manage the agreed security capability, we bring the technology together with operational delivery and response arrangements. If your own team retains operational ownership, you can access Huntress through our reseller offering, with implementation and support shaped around your environment.

Huntress provides its security technology and specialist capabilities. We help you select and implement the solution, integrate it with your environment and establish responsibilities for monitoring, escalation and response. The expansion builds on our existing managed-services relationship and gives customers a choice of delivery model.

Explore our managed detection and response services , read our partnership announcement , or talk with our team .

Frequently asked questions

What are the two ways to work with us on Huntress?

A managed offering, where our team brings the technology together with operational delivery and response arrangements; or a reseller route, where your own team retains operational ownership and we shape implementation and support around your environment.

Who is responsible for monitoring and escalation?

That is agreed explicitly. Huntress provides its security technology and specialist capabilities; we help you select and implement the solution, integrate it with your environment and establish who is responsible for monitoring and escalation.

Is identity covered, or only endpoints?

Both. Managed EDR covers endpoint detection and response and Managed ITDR covers identity detection and response.

Can we buy Huntress through you without outsourcing all our IT?

Yes. We offer a reseller route for customers with internal IT or security teams, alongside our managed security offering. We work with you on the products, implementation and operating responsibilities that fit your organisation.

What does Huntress add to your Microsoft security services?

We use Huntress Managed EDR and Managed ITDR to support endpoint and identity detection and response in Microsoft-centric environments. Our team helps bring the technology, implementation and response arrangements together around your requirements.