

We were awarded Australian Growth Partner of the Year in Fortinet Partner of the Year awards - blueAPACHE

Canonical: <https://www.blueapache.com/blog/fortinet-award>

Details:

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FEBRUARY 1, 2022: we have been awarded Australian Growth Partner of the Year in the Fortinet Partner of the Year awards. The awards recognise partners that have helped customers to accelerate the move beyond traditional networks securely. The awards are judged on factors including year-on-year revenue growth, investment in training, specialisations and certifications, enhanced innovation and executive engagement, and success in leading customer engagements with Fortinet.

Tim Fitzgerald, channel director, Fortinet, said, "Fortinet is proud to announce the winners of the Australian partner awards. The awards recognise the valuable contributions of the entire partner ecosystem throughout 2021 and the partners' dedication and hard work to help customers adapt to the changing workplace, business environment, and threat landscape of the future."

Chris Marshall, managing director of blueAPACHE, said, "We're thrilled to be named Fortinet Australian Growth Partner of the Year 2021. This award recognises our ongoing commitment to innovation and expertise, helping customers continue to operate effectively and securely regardless of the ever-changing landscape."

Tim Fitzgerald said, "Fortinet has made significant investment in training and certifications, working with partners to understand where the skills gap remains and to strategically address this. Fortinet will continue to invest in its partners, helping them continue to provide value-driven approaches for customers with enhanced expertise. After seeing record growth in 2021, Fortinet is in a strong position to continue this growth in the coming year with new products, a strong team, and strong partner relationships."

Press

What award did you receive from Fortinet in 2022?

On February 1, 2022, we were awarded Australian Growth Partner of the Year in the Fortinet Partner of the Year awards, recognizing its Fortinet Australian Fastest Growth Partner of the Year status for 2021.

What criteria are used to judge the Fortinet Partner of the Year awards?

The awards are judged on factors including year-on-year revenue growth, investment in training, specialisations and certifications, enhanced innovation and executive engagement, and success in leading customer engagements with Fortinet.

What did Chris Marshall, managing director at blueAPACHE, say about winning the award?

Chris Marshall said, "We're thrilled to be named Fortinet Australian Growth Partner of the Year 2021. This award recognises our ongoing commitment to innovation and expertise, helping customers

continue to operate effectively and securely regardless of the ever-changing landscape."

What did Fortinet's channel director say about the purpose of the partner awards?

Tim Fitzgerald, channel director at Fortinet, said the awards recognise the valuable contributions of the entire partner ecosystem throughout 2021 and the partners' dedication and hard work to help customers adapt to the changing workplace, business environment, and threat landscape of the future.

What did Fortinet say about its investment in partners like blueAPACHE?

Tim Fitzgerald noted that Fortinet has made significant investment in training and certifications, working with partners to understand where the skills gap remains and to strategically address this, and that Fortinet will continue investing in partners to help them provide value-driven approaches for customers with enhanced expertise.

Who wrote the blog post about your Fortinet award, and how long is it to read?

The post was written by Renata Di Stefano, published February 2, 2022. Estimated reading time: about 2 minutes, based on 261 words of article text on this page at 200 words per minute, excluding the Q&A and image list.

Which Fortinet technologies are documented in the Archers case study?

The Archers case study describes FortiGate appliances at its Queensland offices connected to a hosted FortiGate high-availability firewall hub with Unified Threat Protection in emPOWER Cloud, plus FortiClient EMS VPN for remote access. These are the documented features of that engagement; a proposed customer's configuration needs its own agreed scope.

Can you give an example of a client where you deployed Fortinet security infrastructure?

Archers is a documented example: its case study describes dedicated FortiGate office appliances, a hosted high-availability firewall hub, web filtering, intrusion prevention and FortiClient EMS VPN. It does not specify managed switching as part of that Fortinet deployment.