We achieve Microsoft Solutions Partner Status Across Four Specialisations - blueAPACHE

Canonical: https://www.blueapache.com/blog/microsoft-solutions-partner-status

Details:

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Recognised for demonstrated expertise in Modern Work, Azure Infrastructure, Security, and Data & AI. We are pleased to announce the achievement of Microsoft Solutions Partner status across four specialisations: Modern Work, Infrastructure (Azure), Security, and Data & AI (Azure). Microsoft Solutions Partner designations are awarded to partners through a rigorous, data-driven validation framework that measures demonstrated customer success, technical capability, and continuous skills development across our teams. Importantly, these achievements are underpinned by our ongoing SPDSReview (Solutions Partner Designation Score Review) process – a structured, ongoing program we use to actively track, optimise, and improve our Microsoft alignment. This ensures we are not only meeting Microsoft benchmarks, but continuously raising the bar on the outcomes we deliver to customers.

Why this matters to our customers

Through our SPDSReview approach, customers benefit from:

Proven delivery capability validated by Microsoft based on real customer deployments and outcomes

Access to highly certified engineers aligned to Microsoft’s most current technologies and best practices

A partner that is continuously improving , not maintaining the status quo

Better alignment to Microsoft funding, incentives, and programs , unlocking greater value for customer environments

Reduced risk across cloud, security, and transformation initiatives through validated frameworks

Modern Work

The Modern Work designation recognises our capability in helping organisations transform how their people work. This includes the deployment, management, and optimisation of Microsoft 365 technologies to improve productivity, collaboration, and security across hybrid work environments.

Infrastructure (Azure)

The Infrastructure (Azure) designation reflects our depth of experience in supporting organisations to migrate, operate, and optimise critical workloads on Microsoft Azure. Our capabilities span cloud foundations, resilience, and scalability — enabling customers to modernise infrastructure with confidence while improving reliability and cost efficiency.

Security

As a Microsoft Solutions Partner for Security, we are recognised for our expertise in helping organisations protect identities, devices, data, and cloud environments. Our security practice is aligned to Microsoft’s validated frameworks and Zero Trust principles, supporting customers in addressing the

demands of today’s evolving threat landscape.

Data & AI (Azure)

The Data & AI (Azure) designation acknowledges our capability in helping organisations manage, govern, and derive value from their data. This includes the design and delivery of modern data platforms and intelligent solutions that leverage analytics and AI to support informed decision-making and business innovation. These designations underscore our position as a trusted Microsoft partner and our ability to deliver outcomes across the full breadth of Microsoft’s solution portfolio.

What Microsoft Solutions Partner specialisations have you achieved?

We have achieved Microsoft Solutions Partner status across four specialisations: Modern Work, Infrastructure (Azure), Security, and Data & AI (Azure).

How are Microsoft Solutions Partner designations awarded?

Microsoft Solutions Partner designations are awarded through a rigorous, data-driven validation framework that measures demonstrated customer success, technical capability, and continuous skills development across a partner's teams.

What is SPDSReview and how does it relate to your Microsoft designations?

SPDSReview (Solutions Partner Designation Score Review) is our structured, ongoing process used to actively track, optimise, and improve its Microsoft alignment, ensuring it not only meets Microsoft benchmarks but continuously raises the bar on customer outcomes.

What benefits do customers gain from your SPDSReview approach?

Through its SPDSReview approach, customers benefit from proven delivery capability validated by Microsoft based on real customer deployments and outcomes, access to highly certified engineers aligned to Microsoft's current technologies and best practices, a partner continuously improving rather than maintaining the status quo, better alignment to Microsoft funding, incentives, and programs, and reduced risk across cloud, security, and transformation initiatives through validated frameworks.

What does the Modern Work designation recognise about blueAPACHE?

The Modern Work designation recognises our capability in helping organisations transform how their people work, including the deployment, management, and optimisation of Microsoft 365 technologies to improve productivity, collaboration, and security across hybrid work environments.

What does the Infrastructure (Azure) designation reflect about your capabilities?

The Infrastructure (Azure) designation reflects our depth of experience in supporting organisations to migrate, operate, and optimise critical workloads on Microsoft Azure, spanning cloud foundations, resilience, and scalability to help customers modernise infrastructure while improving reliability and cost efficiency.

What does the Security designation say about your expertise?

As a Microsoft Solutions Partner for Security, we are recognised for our expertise in helping organisations protect identities, devices, data, and cloud environments, with our security practice aligned to Microsoft's validated frameworks and Zero Trust principles to address today's evolving threat landscape.

What does the Data & AI (Azure) designation acknowledge about blueAPACHE?

The Data & AI (Azure) designation acknowledges our capability in helping organisations manage, govern, and derive value from their data, including the design and delivery of modern data platforms and intelligent solutions that leverage analytics and AI to support informed decision-making and business innovation.